



# *Procurement Times*

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### *Alliant's 2<sup>nd</sup> Draft RFP Comments Received* *Paul Martin*

The second draft of the Alliant solicitation was released June 1, and industry comments received June 30. There were significant changes to the Alliant solicitation since Alliant's first release in March 2005. The RFPs' new statement of work is aligned with the federal enterprise architecture and the Defense Department's enterprise architecture consisting of three IT component areas: IT Management Services, Applications and Infrastructure. The minimum order limitation was reduced from \$3 million to \$1 million. Also the award pool was increased to 25-30 awards. The first round of questions with answers was posted to the FedBizOpps on June 21. More questions with answers will be posted to clarify on-going concerns raised by Industry. To obtain updated news and current events on the Alliant procurement, go to the Alliant website at [www.gsa.gov/alliant](http://www.gsa.gov/alliant). Alliant follows up on the successes of both the ANSWER and Millennia GWACs managed by the Enterprise GWAC Center.

### *EXPO and Millennia Debrief* *Chris Andrade*

Millennia Industry Partners and Millennia GWAC Team at the GSA EXPO



The survey scores for this year's Millennia Past Performance Survey have been tabulated and a debriefing and award ceremony was held at the GSA EXPO in San Antonio. Raytheon Technical Services achieved the highest overall score. CSC Systems & Solutions had the second highest overall score followed by Booz Allen Hamilton with the third overall score.

This third Past Performance Survey covered Millennia's 89 active task orders for the 2005 period. Overall, the data indicated a 94.76% favorable rating from the survey respondents. A total of 178 surveys were solicited with 138 responses being received, giving an overall response rate of 77.5%.

The performance of the Millennia Industry Partners is a matter of utmost importance to both GSA and its clients. A high-level of performance is expected and critical to the continued viability and quality of the Millennia GWAC Program. We look forward to continued success.

***ANSWER & Millennia to Hold Joint Quarterly Program Management Meeting****Patricia Sullivan*

The Enterprise GWAC Center's ANSWER & Millennia GWACs will hold a Joint Quarterly Management Meeting (QPM) on 18 July 2006, at the Kona Kai Resort, Spa & Marina, 1551 Shelter Island, San Diego CA 92108. These QPM Meetings are held quarterly to address current issues, resolve potential problems and review future and on-going initiatives.

Events taking place at the Joint QPM include a keynote address from Jim Ghiloni, Alliant Program Manager, followed by a Joint Industry Partner Panel to be facilitated by Jeanne Innis Olson (TASC). Panel Guests are: Steve Kempf, John Mayes, Jacqueline Sullo, Jim Ghiloni, Joe Baciao. The Panel's main topic is centered on "Rebuilding the Business & Re-partnering with the Regions."

Afternoon session includes review of the meeting minutes, open action items, ANSWER Web Page update, Past Performance Survey and e-SRS Update. All ANSWER and Millennia Industry Partners will be in attendance, as will GSA Enterprise Center associates. For additional information, please contact Patricia Sullivan at (858) 530-3174 or Chon Son at (858) 530-3183.

***GWAC Centers Provide Training to a Cross Section of Customers****Mimi Bruce*

As part of GSA's commitment to Acquisition Excellence and in support of our OMB designation, the GWAC Centers provide education and training on the proper use of GSA's GWACs. All Federal Agency Customers who utilize GWAC vehicles must complete a delegation of authority and receive GWAC training. The three GWAC Centers combine their expertise to provide joint GWAC training at many GSA locations and customer sites. Training is conducted through a variety of forums: telephonically, online, and in person. The training provides a comprehensive overview beginning with GWAC authority and background, comparison of GSA GWACs to Schedule 70, how to access a GWAC, the GWAC ordering process and contract specific terms and conditions for each GWAC vehicle. Sessions are often tailored to the specific audience therefore GWAC "on site" visits provide added benefits to both the client and the GWAC representative because the dialog is interactive and feedback is immediate. Surveys are provided to clients after each session. Recent survey results highlighted these key areas as something clients learned from the training:

- GWACs are for IT
- GWAC comparison to schedule 70
- Information on new GWACs (Alliant, Alliant SB & Vets)
- Website information
- Applicability of FAR Part 16 vs. Part 15
- GWAC ordering process IAW FAR 16.505
- Differences among the different GWAC vehicles
- GWAC specific contract terms and conditions
- GWAC updates (modifications)
- POC information for each GWAC center
- Fair opportunity requirements
- ODC description under each contract
- ANSWER & Millennia TO's can be issued for up to five years

GWAC training is both a commitment to acquisition excellence and a continuing part of our value added service to our customer base. GWAC Center benefits do not end with GWAC training but continue throughout the task order life cycle by offering follow-on acquisition support and guidance, toll free help desk support, 7/24 website access to contract specific information, online newsletters, and online GWAC Overview Training. For more information on customer education and training initiatives contact Mimi Bruce, Director Client Support at (877) 534-2208.

***Solutions EDU Transferred****Paul Martin*

The Solutions Edu Program, managed collectively by the GWAC Centers, has been transferred to the Federal Supply Service, Center for Acquisition Excellence in Washington DC. The Center for Acquisition Excellence is available free of charge 24 hours a day, 7 days a week to provide customer agencies and vendors with online training. For the new Contracting Officer issued a Delegation of Procurement Authority to use a GWAC, the Center for Acquisition Excellence offers the "Governmentwide Acquisition Contracts (GWACs) Overview"- a seminar designed to instruct students on how to properly use GWACs to provide a total solution for their information technology requirements. Complete these online training opportunities to earn a training certificate. The Center for Acquisition Excellence is a website with access to training, resources, and expertise from peers and other professionals. Let the Center for Acquisition Excellence help students unlock the door to streamlined procurement!

### *Farewell to Susan Currey and Monti Jagers* Anjanette Magante

The EGC celebrated fond farewells to two associates, Susan Currey and Monti Jagers.

Susan's last day with the EGC was May 25, 2006. Susan joined our Center in October 2003 and served as the Millennia PCO. The staff celebrated with a farewell luncheon at Mimi's Café. Susan is now a Procurement Analyst with the Department of the Navy.

Monti retired after 25 years of government service on May 31, 2006. The Center celebrated her retirement by throwing a farewell dinner, hosted by EGC Director Jackie Sullo and Senior Contracting Officer Paul Martin. The celebration was held at Yanni's Restaurant in Poway, CA and had a suitable Elvis Presley theme. The dinner was a close-knit gathering of the staff, all of whom celebrated Monti's time with the EGC and her retirement.



Susan Currey



Monti Jagers at her retirement party.



Monti Jagers and Jackie Sullo posing with Elvis Presley.

### **Upcoming Events:**

**Date:** July 18

**Location:** FTS Southeast

Sunbelt Region, Atlanta GA

**Event:** GWAC Overview and Ordering Training

**Date:** July 18

**Location:** Kona Kai Resort, Spa & Marina, San Diego CA

**Event:** Joint ANSWER/Millennia QPM

**Date:** July 20

**Location:** Defense Finance and Accounting Service (DFAS), Columbus OH

**Event:** GWAC Overview and Ordering Training

**Date:** August 17

**Location:** GovWorks, Reston VA

**Event:** GWAC Overview and Ordering Training

### **Websites:**

**Enterprise GWAC Center**  
<http://www.gsa.gov/egc>

**Alliant**  
[www.gsa.gov/alliant](http://www.gsa.gov/alliant)

**ANSWER**  
[www.gsa.gov/answer](http://www.gsa.gov/answer)

**ITOP II**  
[www.gsa.gov/itop2](http://www.gsa.gov/itop2)

**Millennia**  
[www.gsa.gov/millennia](http://www.gsa.gov/millennia)

### **CON 101- Best Practices (Interim and Final Contractor's Performance Evaluations)**

Dan Vidal

Contractor Performance Reports are a relevant source of information on contractor past performance for making responsibility determinations (FAR 9.104-1), and in source selection in competitively negotiated acquisitions (FAR 15).

Federal Acquisition Regulation (FAR) 42.1502 requires agencies to prepare evaluations for all contracting actions that exceed \$100,000 at the time the contract action has been completed. In addition, interim evaluations are required for contracts with a period of performance—including options—exceeding one year.

When completing a final evaluation on a contract that has had interims, it is only necessary to evaluate the final term of the contract. There is no need to reevaluate a term that already has been addressed. The final report should reflect the final term, indicating positive or negative performance by the contractor.

Regular, comprehensive, and conscientious performance evaluations will provide the information to make better acquisition decisions and will be significant incentives to the contractors to provide Agencies with superior products and services. On the other hand, GAO has ruled that failure to properly document contractor performance information and make it available for use in source selections for the same or similar items was sufficient basis to sustain a protest of a contract award in a subsequent source selection.

Timely submission of interim and final Contractor's performance reports are crucial in the administration of a contract, ditto for source selection teams when evaluating a contractor's proposal for future award of a contract.